

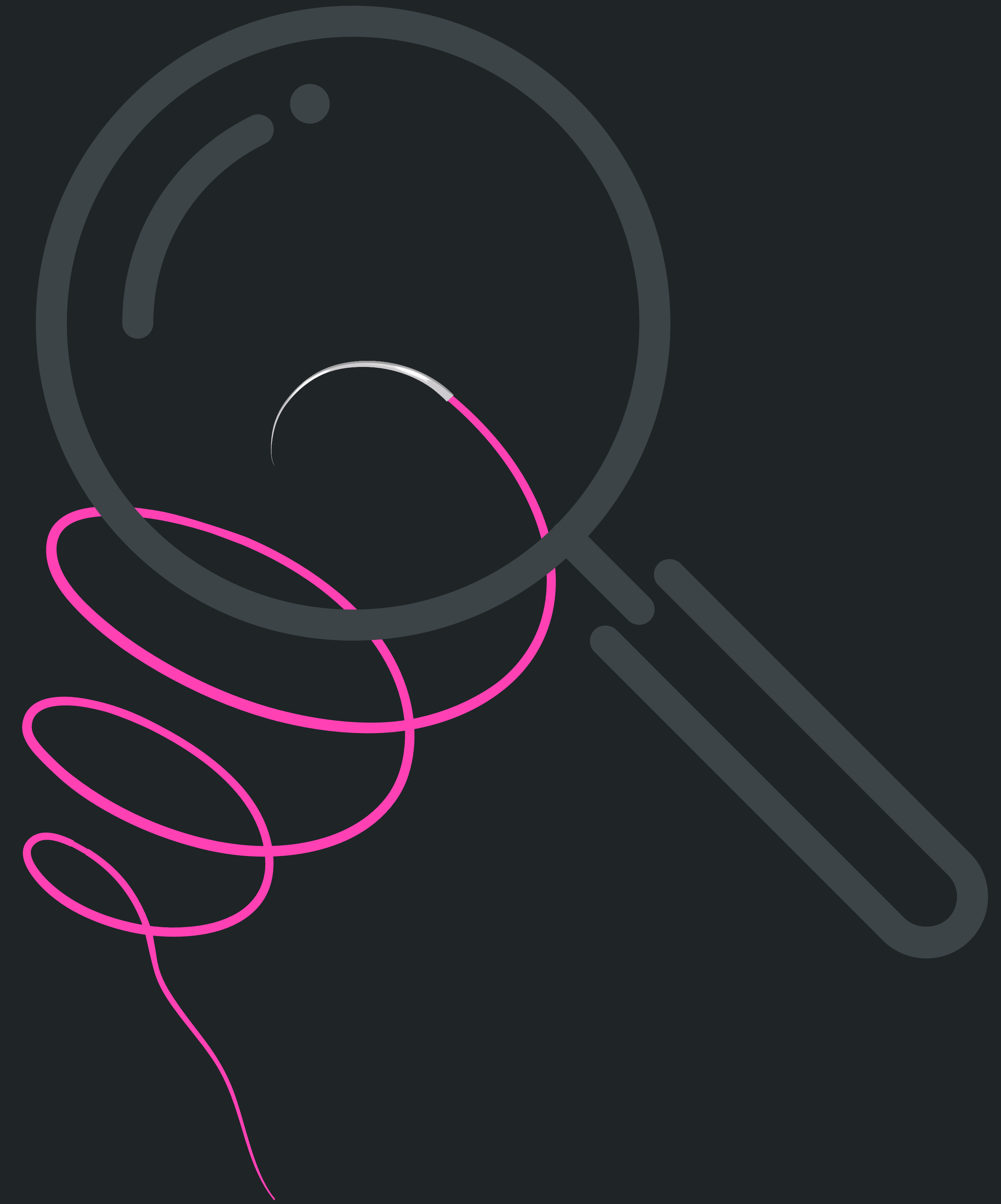


Cost versus Productivity

Start

What would be the significance in practice productivity if a **saving of \$100 per box** was made on each box of sutures it purchases?

Let's have a look.



Next

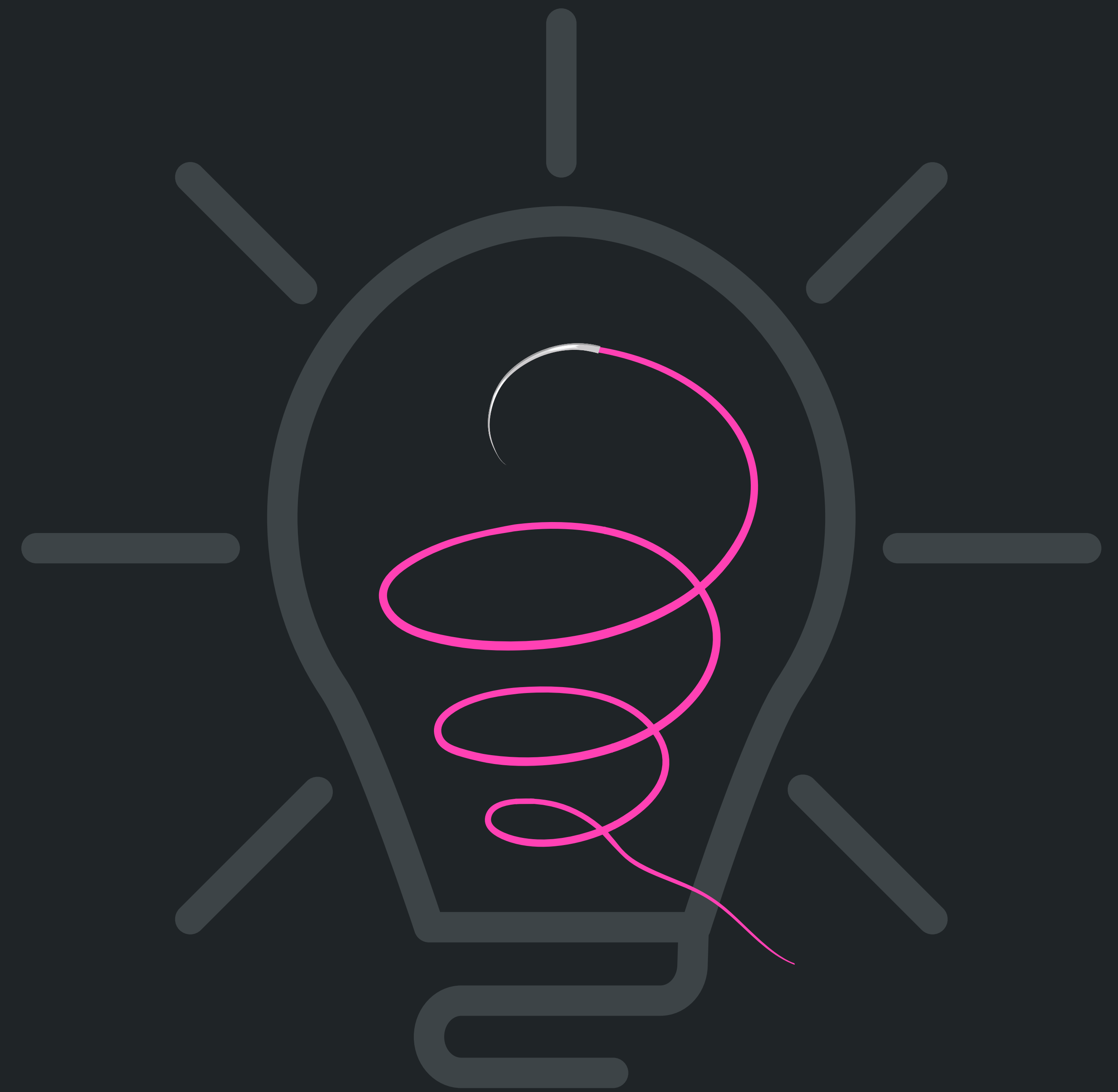


If a practice purchases
5 boxes of 36 sutures each
month, the saving would be:

**\$500 per month, \$1,500 per
quarter, \$6,000 per year**

How much effort and resources would
be required to to generate the \$6,000?

Let's look further.



Next

If an average practice operates on a 20% profit margin, then to generate \$6,000 profit, the practice would need to charge out \$30,000 of client services.

(\$6,000 x 5 = \$30,000)

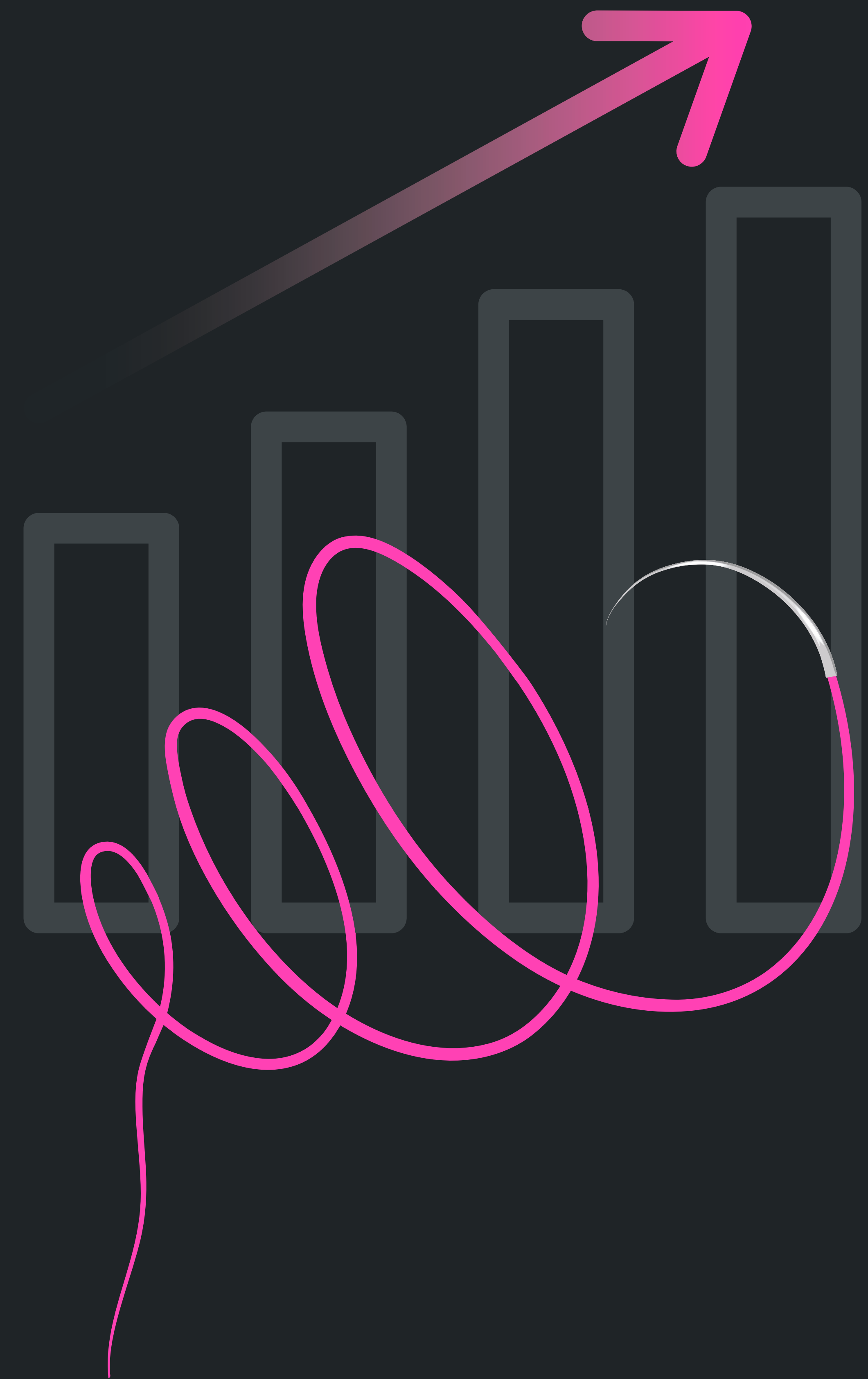
The \$6,000 is paid to their suture supplier and not one dollar of this effort is retained by the practice.

Next



Should there be 3 practices
in the group, the wasted
productivity becomes
\$90,000.

If 5 practices are owned
the productivity effort
required becomes
\$150,000.



Next



Would you like to see how much productivity your practice is expending, by utilising this online tool?

**COMPARE YOUR SUTURE COST
WITH A CHANGE TO SILVERGLIDE**

BEGIN »

Back